

New contract : January 2010

Projection of income for an Independent Associated Producer

Annual Sales: 300 000 \$ in premiums

50% personal line; 50% commercial line

Retention : 85%

	<u>Producer's Annual Income</u>	<u>Producer's Equity Multiple : 2 times</u>	<u>Producer's Equity Multiple : 3 times</u>
Yr 1	\$ 38,550		
Yr 2	\$ 53,292	\$ 60,125	\$ 90,187
Yr 3	\$ 65,823	\$ 83,606	\$125,409
Yr 4	\$ 76,474	\$103,565	\$155,347
Yr 5	\$ 88,829	\$120,531	\$180,796
Yr 6	\$ 97,065	\$134,951	\$202,426
Yr 7	\$104,066	\$147,208	\$220,812
Yr 8	\$110,017	\$157,627	\$236,440
Yr 9	\$115,075	\$249,724	\$374,586
Yr 10	\$119,374	\$261,016	\$391,524

**In a short term, earning an annual income of more than \$100,000
while accumulating an equity of more than \$½ M in 15 years!**

Can you get more from your present employment?

Which insurance firm can give you as many advantages?

